

## Enterprise Europe Network

The Network consists of close to 600 partners in 48 countries, providing services for local SMEs on competitiveness & innovation in Europe and beyond.

### Enterprise Europe Network

- works closely with European SMEs and helps finding commercial & technological partners
- supports transnational technology transfer
- informs about European funding opportunities law & regulations
- assists in applying for EU grants

In just three years, the Network has provided services to more than 2.5 million SME and held dedicated business events with more than 600 000 participants. It has also attracted around 35 000 small business to international brokerage events and company missions.

For further information:

[www.enterprise-europe-network.ec.europa.eu](http://www.enterprise-europe-network.ec.europa.eu)

## AL-INVEST

The **AL-INVEST program** is one of the most important regional economic cooperation programs of the European Commission, the aim of which is to support the process of internationalization of small and medium Latin American companies (PYMES) through a group of instruments and tools which allow them to strengthen their presence in the European market. The fourth Phase of the Program is carried out by three sub regional consortia belonging to three different areas of Latin America: Central America - Cuba-Mexico (CAMC), Andean Region (RA) and Mercosur Chile and Venezuela (MCV). The three consortia have the support of the horizontal services provided by the Coordination and Services Consortium (CS), led by EUROCHAMBRES.

[www.al-invest4.eu](http://www.al-invest4.eu)

SIAL Match 2012 is organized by Chamber of Commerce of Valencia and **supported by Regional Ministry of Agriculture Fisheries, Food and Water – Comunitat Valenciana and AL- INVEST IV Program**

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# SIAL MATCH 2012 Face-to-face Meetings

22<sup>nd</sup> - 24<sup>th</sup> October  
Paris -France

**seimed**  
centros empresa europa

enterprise  
europe  
network  
Conecte su empresa a Europa



**Cámara**  
Valencia

GENERALITAT  
VALENCIANA  
CONSELLERIA D'AGRICULTURA,  
PESCA, ALIMENTACIÓ I AIGUA



# SIAL MATCH 2012

## FIND YOUR LOCAL BUSINESS PARTNER

### SIAL 2010

In 2010, some 136,381 professional visitors from the food industry came to meet 5,838 international exhibitors

### Why participate in a Brokerage Event?

- You meet committed potential business partners – and we arrange the meetings for you!
- You choose your meeting partners online from your office. Your choice is based on concise company profiles.
- We offer you support before, during and after the event, e.g. by helping you to formulate an informative cooperation profile or accompanying you to your meeting.
- This way, you can make better use of your time at the exhibition.

Brokerage Events facilitate pre-arranged meetings between visitors and allow exhibitors to book meetings with visitors you might not meet otherwise.

### How it works

- Go to [www.b2match.eu/sial2012](http://www.b2match.eu/sial2012) and register your cooperation profile before September 30th. Describe who you are and what kind of partners you are looking for
- Browse the cooperation catalogue and book meetings with the organizations you are interested in until October 7<sup>th</sup>
- Receive your individual meeting schedule by the middle of October
- Prepare your meetings
- Come to our welcome desk at SIAL on October 23rd and 24th and start meeting potential future business partners.

Register now:



[www.b2match.eu/SIAL2012](http://www.b2match.eu/SIAL2012)

### SIAL Match 2012

#### Date

October 22<sup>nd</sup> - 14.00-17:30h  
October 23<sup>rd</sup> & 24<sup>th</sup> - 10.00 -17.30h

Meeting slots will be 30 minutes.

#### Venue

SIAL  
Parc des Expositions de Paris-Nord Villepinte  
B.P 68004  
95970 ROISSY CDG CEDEX  
FRANCE

#### Deadline for registration

September 30<sup>th</sup>

#### Participation fees

Participation is free of charge thanks to the generous support of Regional Ministry of Agriculture, Fisheries, Food and Water of Valencia.

The access to the Fair is not included.

#### Target groups

Companies, producers, exporters, importers, distributors, representative agents, universities, institutes and other organisations from the food sector looking for commercial, technological or research partners from Europe and beyond.

